



**RONDO**  
distribution



**POLAND**

COUNTRY OF HUGE POSSIBILITIES

## WHAT WE DO



- ▶ DISTRIBUTION
- ▶ MANUFACTURING
- ▶ E-COMMERCE
- ▶ FULL IT SUPPORTED SALE SOLUTIONS
- ▶ B2B ACTIVE SALE
- ▶ 3400,00 M<sup>2</sup> OWN WAREHOUSE
- ▶ 250,00 M<sup>2</sup> OWN SHOWROOM
- ▶ IMPLEMENTED QUALITY MANAGEMENT SYSTEM PE-EN ISO 9001 : 2015

OPEN FOR A NEW  
BUSINESS ON 40 MLN. PEOPLE MARKET  
[WWW.RONDO-DISTRIBUTION.PL](http://WWW.RONDO-DISTRIBUTION.PL)

## OUR VALUES | SUSTAINABILITY AND TRACEABILITY:



WE RESPECT HUMAN RIGHTS AND REALLY DO CARE ABOUT EMPLOYEE SATISFACTION.



WE USE 100% **GREEN ELECTRICITY** IN DISTRIBUTION DEPT.



WE HAVE INTERNAL VERY STRICT WASTE AND WATER POLICY IN COMPANY.



WE HEAT OUR COMPANY USING EARTH GAS ONLY.

## RONDO COMPANY HEADQUARTER



**RONDO LTD.**

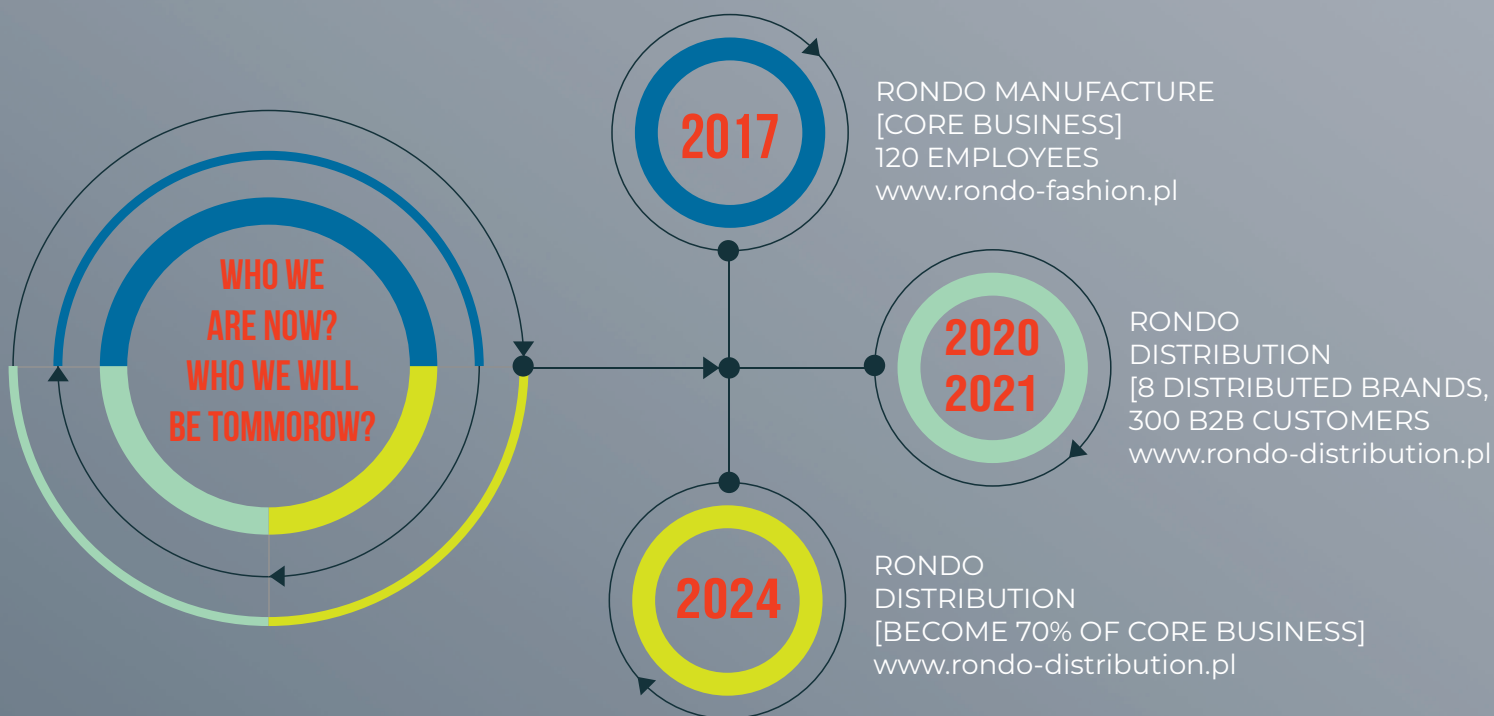
**DISTRIBUTION DEPARTMENT**

**FABRYCZNA 1A STREET**

**34-300 ZYWIEC**

**MAIL:OFFICE@RONDO-DISTRIBUTION.PL**

**WEB: WWW.RONDO-DISTRIBUTION.PL**



**WE ARE EXCLUSIVE DISTRIBUTOR**

**TATANKA®**  
EXPEDITION LIFE

**TASMANIAN®  
TIGER**

**SILVA**

**MoG**

**ONLY®  
HOT**  
WARMERS

**TB**  
OUTDOOR

**SEALSKINZ®**

**ziener**

**GABEL®**

**Alpen®**



## HOW WE DISTRIBUTE:

We have complementary products which we can sell to all our customers. One visit = one complementary sale.

## OUR TRADE TOOLS ARE AT YOUR DISPOSAL:

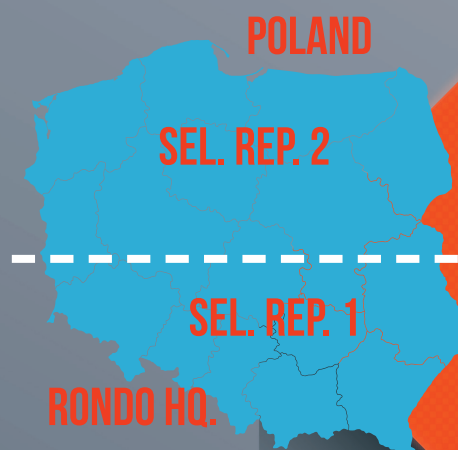
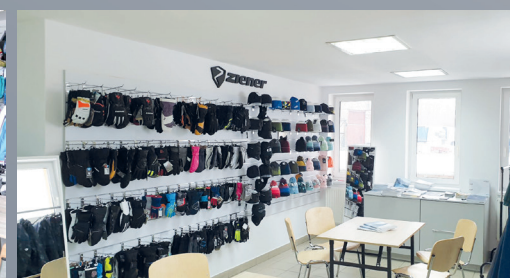
## WAREHOUSE:

We sell together in preorder and reorder strategy based on our warehouse possibilities supported with full IT orders system and e-commerce integration program.



## SHOWROOM:

We offer **250 m<sup>2</sup>** showroom fully equipped with all tools necessary to work with customers in model of preorder, reorder and contracted sale.



## LOCAL MARKETING/SALE TOOLS:

MARKETING: we have implemented/invested in local marketing strategy such as:

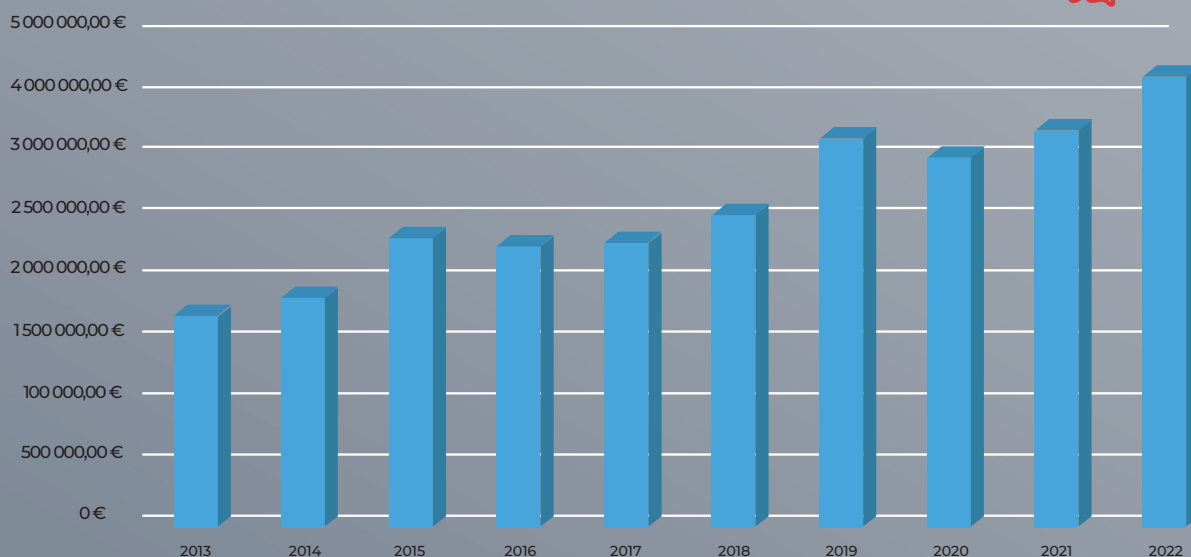
- polish official website of our distributed brands,
- polish catalogues with all descriptions and tools dedicated to e-commerce and training,
- local ambassadors, influencers, bloggers and all people who can create demand for products we distribute,
- plans for expo, sport/outdoor festivals where we have our own marketing stands,
- local social media channels.



## FINANCIAL BALANCE/POSSIBILITIES:

Rondo company established in 1997 is financially safe and independent company with its own assets and transparent history. We are a partner of program RZETALNA FIRMA which incorporates reliable and solvent companies and pay its invoices with no delays. Our transparency ensures safe and solid cooperation.

## RONDO COMPANY NETTO TURNOVER IN EURO:



## OUR TEAM:



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*„As the company co-owner and person fully responsible for distribution department, I strongly believe that hard work, engagement, know-how, reliable business model, various modern trade tools and financial possibilities RONDO has makes us successful and help our company to develop gradually.*

*As business partners, we can enter growing polish market with potential 40 mln customers and offer them our products.”*



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